

## Frequently Asked Questions

- **What is the process to become a franchisee?**
  - Initial phone discussion to set up online presentation
  - 30 – 60 minute online presentation
  - Uniform Franchise Offering Circular (UFOC) review
  - Phone discussion to answer UFOC related questions
  - Validation calls with franchise owners
  - Choose territory
  - Sign Franchise Agreement
  - Determine opening date
  - Schedule training
- **Do you require prior moving experience?**

Because we are a franchise company, no Moving & Storage industry experience is required because we teach each franchisee all aspects of running their business.
- **How long is the training?**

The training program encompasses an eight week program that consists of two weeks in class room training at our corporate office in Independence, OH, two weeks of onsite training at the franchise moving center, one week of webinars and 3 weeks of consultation and set up at the franchise moving center that happens throughout the 8 week program.
- **What does the training program cover?**

The training program covers all aspects of owning and operating a Move It Now franchise moving center. Beginning with an overview of Move It Now to moving industry facts and figures, marketing, sales, operations, dispatch, finance, the move management software program and our DOT compliance program. Over the 8 week program we will cover in depth all of these topics and more. It also covers the business and business management skill sets you will need to be successful. We cover safety, claims management and employee hiring and training programs. Our sales resource guide book and finance guide book assist you in those two vitals area of the business, training you in financial record keeping and the lead/sales generation elements of the overall marketing plan to help you grow the MIN brand and your business base.

- **How much does a MIN franchise cost?**  
Initial Franchise Fee – Begins at \$35k  
Liquid Capital required to get up and running - \$15k to \$20k  
3 months working capital - \$30k to \$45k
- **Do you have a minimum net worth requirement?**  
No
- **Do I have to have good credit?**  
While MIN does not have a minimum credit rating requirement, the better your credit score is, the easier it is going to be to finance trucks, equipment, etc.
- **Are there special licenses required?**  
Yes and No. It depends on the state where you plan to operate your business. MIN assists you in obtaining all federal, state and local licenses required to operate your business.
- **Does MIN offer financing?**  
Move It Now can provide financing on a portion of the initial Franchise Fee
- **Is MIN SBA Approved**  
Yes
- **How long does it take to get up and running?**  
6 - 10 weeks after signing the Agreement (depending on location, preparedness, etc.)
- **What about employees?**  
MIN offers training and ongoing assistance in all aspects of employee recruiting, hiring, training, retention and dismissal.